

QUALIFYING REAL ESTATE COURSE APPROVAL FORM Principles of Real Estate II (30 hour course)

Provider Name

Provider License Number

Name of Text or Workbook and Author

Length of Course

30 hours FOR TREC USE ONLY Suggested **Real Estate Math** Length of Not Key terms/overview Unit(min.) On Page # included included Comments Calculators 15 15 **Fractions and Percentages** SUBTOTAL 30 **Real Estate Financing Principles** Finance & regulations Sources of Real Estate Financing 50 Mortgage Market 30 Application for Credit 30 **Payment Plans** 30 Conventional, FHA & VA Loans 30 **Texas Loan Programs** 25 Govt. Influence in Mortgage Lending 25 **Other Financing Techniques** 40 **Financing Legislation** 15 **SUBTOTAL** 275 **Real Estate Appraisal** Appraisal **Requirements to Become an Appraiser** 40 **Key Appraisal Terms** 25 Appraising & The Appraisal Process 60 Value \Box \Box 20

Principles of Real Estate II Course Approval Form

			FOR TREC USE ONLY			
Real Estate Appraisal (cont'd)	Suggested Length of			Not		
Appraisal	Unit(min.)	On Page #	included i	ncluded	Comments	
Three Approaches to Value	30					
Pricing a Property	45					
SUBTOTAL	L 220					
<u>Leases</u>						
Leasehold Estates	25					
Leasing Real Estate	20					
Common Lease Provisions	20					
Texas Landlord & Tenant Statutes	45					
Types of Leases	20					
SUBTOTAL	L 130					
Control of Land Use Finance & regulations						
Land-Use Controls	60					
Public Ownership	25					
Environmental Protection Legislation	25					
SUBTOTAL	L 110			-		
Texas Real Estate License Act Licensing as a broker or salesperson						
Basic Provisions of the Texas Real Estate License Act	30					
Subchapter A - General Provisions	120					
Subchapter B - Texas Real Estate Commission						
Subchapter C - Executive Director and Other Commission Personnel						
Subchapter D - Commission Powers and Duties						
Subchapter E - Public Interest Information and Complaint Procedures						
Subchapter F - Texas Real Estate Broker-Lawyer Committee						
Subchapter G - Approval of Real Estate Educational Programs and Courses of Study						
Subchapter H - License Requirements						
Subchapter I - Examinations						
Subchapter J - License Renewal						
Subchapter K - Certificate Requirements						

Principles of Real Estate II Course Approval Form

Texas Real Estate License Act (cont'd) Suggested Ucersling as a broker or salesperson Unitions.) Subchapter L - Practice by License Holder					FOR TREC USE ONLY		
Litersing as a braker or salesperson Unit[min.] On Page # Included included Comments Subchapter L. Practice by Litense Holder		Length of			Not		
Subchapter M - Real Estate Recovery Trust Account	Licensing as a broker or salesperson	Unit(min.)	On Page #	included	included	Comments	
Subchapter N - Prohibited Practices and Disciplinary Proceedings	Subchapter L - Practice by License Holder						
Subchapter 0 - Administrative Penalty	Subchapter M - Real Estate Recovery Trust Account						
Subchapter P - Other Penalties and Enforcement Provisions	Subchapter N - Prohibited Practices and Disciplinary Proceedir	ngs					
Subchapter Q - General Provisions Relating to Liability Issues	Subchapter O - Administrative Penalty						
Professional Organizations 20	Subchapter P - Other Penalties and Enforcement Provisions						
Real Estate - The Business of Value 30	Subchapter Q - General Provisions Relating to Liability Issues						
The Purpose of Licensing Laws - What a License Holder 30	Professional Organizations	20					
Can and Cannot Do The Texas Real Estate Commission & Licensing Requirements 20 SUBTOTAL 250 Real Estate Brokerage and Law of Agency The Law of Agency Agency Positions and Disclosure 25 Brokerage & Nature of the Brokerage Business 60 Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing Texas Fair Housing Laws Housing Discrimination 30 Housing Credit Discrimination 30 Community Reinvestment 30 Broperty Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Real Estate - The Business of Value	30					
SUBTOTAL 250 Real Estate Brokerage and Law of Agency 30 The Law of Agency 30 Agency Positions and Disclosure 25 Brokerage & Nature of the Brokerage Business 60 Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws	The Purpose of Licensing Laws - What a License Holder Can and Cannot Do	30					
Real Estate Brokerage and Law of Agency 30 The Law of Agency 30 Agency Positions and Disclosure 25 Brokerage & Nature of the Brokerage Business 60 Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Federal, state & local fair housing laws Equal Opportunity in Housing 50 Texas Fair Housing Laws 30 Housing Discrimination 30 Housing Credit Discrimination 30 SUBTOTAL 170 Property Management Management Considerations 40 The Management Profession 30	The Texas Real Estate Commission & Licensing Requirements	20					
The Law of Agency 30	SUBTOTAL	. 250					
Agency Positions and Disclosure 25	Real Estate Brokerage and Law of Agency						
Brokerage & Nature of the Brokerage Business 60 Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing 50 Texas Fair Housing Laws Housing Discrimination Housing Credit Discrimination SUBTOTAL 170 Property Management Management Considerations 40 The Management Profession	The Law of Agency	30					
Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing Texas Fair Housing Laws Housing Discrimination Housing Credit Discrimination SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Agency Positions and Disclosure	25					
Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing Texas Fair Housing Laws Housing Discrimination Housing Credit Discrimination 30 Community Reinvestment SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Brokerage & Nature of the Brokerage Business	60					
SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing Texas Fair Housing Laws Housing Discrimination Housing Credit Discrimination 30 Housing Credit Discrimination 30 Community Reinvestment 30 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Fiduciary Duties	30					
Fair Housing Laws 50	Texas Deceptive Trade Practices - Consumer Protection Act	50					
Federal, state & local fair housing laws 50	SUBTOTAL	. 195					
Texas Fair Housing Laws 30 Housing Discrimination 30 Housing Credit Discrimination 30 Community Reinvestment 30 SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	-						
Housing Discrimination 30 Housing Credit Discrimination 30 Community Reinvestment 30 SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management 50 Management Considerations 40 The Management Profession 30	Equal Opportunity in Housing	50					
Housing Credit Discrimination 30 Community Reinvestment 30 SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Texas Fair Housing Laws	30					
Community Reinvestment 30 SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Housing Discrimination	30					
SUBTOTAL 170 Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management So Management Considerations 40 The Management Profession 30	Housing Credit Discrimination	30					
Property Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession	Community Reinvestment	30					
Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession 30	SUBTOTAL	. 170					
Management Considerations 40 Image: Consideration of the second		se holder					
The Management Profession 30	Property Management	50					
	Management Considerations	40					
SUBTOTAL 120	The Management Profession	30					
	SUBTOTAL	120					