

QUALIFYING REAL ESTATE COURSE APPROVAL FORM Principles of Real Estate II (30 hour course)

Provider Name

Provider License Number

Name of Text or Workbook and Author

Length of Course

30 hours FOR TREC USE ONLY Suggested **Real Estate Math** Length of Not Key terms/overview Unit(min.) On Page # included included Comments Calculators 15 15 **Fractions and Percentages** SUBTOTAL 30 **Real Estate Financing Principles** Finance & regulations Sources of Real Estate Financing 50 Mortgage Market 30 Application for Credit 30 **Payment Plans** 30 Conventional, FHA & VA Loans 30 **Texas Loan Programs** 25 Govt. Influence in Mortgage Lending 25 **Other Financing Techniques** 40 **Financing Legislation** 15 **SUBTOTAL** 275 **Real Estate Appraisal** Appraisal **Requirements to Become an Appraiser** 40 **Key Appraisal Terms** 25 Appraising & The Appraisal Process 60 Value \Box \Box 20

Principles of Real Estate II Course Approval Form

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|--|------------------------|-----------|-------------------|---------|----------|--|
| Real Estate Appraisal (cont'd) | Suggested Length of | | | Not | | |
| Appraisal | Unit(min.) | On Page # | included i | ncluded | Comments | |
| Three Approaches to Value | 30 | | | | | |
| Pricing a Property | 45 | | | | | |
| SUBTOTAL | L 220 | | | | | |
| <u>Leases</u> | | | | | | |
| Leasehold Estates | 25 | | | | | |
| Leasing Real Estate | 20 | | | | | |
| Common Lease Provisions | 20 | | | | | |
| Texas Landlord & Tenant Statutes | 45 | | | | | |
| Types of Leases | 20 | | | | | |
| SUBTOTAL | L 130 | | | | | |
| Control of Land Use Finance & regulations | | | | | | |
| Land-Use Controls | 60 | | | | | |
| Public Ownership | 25 | | | | | |
| Environmental Protection Legislation | 25 | | | | | |
| SUBTOTAL | L 110 | | | - | | |
| Texas Real Estate License Act Licensing as a broker or salesperson | | | | | | |
| Basic Provisions of the Texas Real Estate License Act | 30 | | | | | |
| Subchapter A - General Provisions | 120 | | | | | |
| Subchapter B - Texas Real Estate Commission | | | | | | |
| Subchapter C - Executive Director and Other Commission Personnel | | | | | | |
| Subchapter D - Commission Powers and Duties | | | | | | |
| Subchapter E - Public Interest Information and Complaint Procedures | | | | | | |
| Subchapter F - Texas Real Estate Broker-Lawyer Committee | | | | | | |
| Subchapter G - Approval of Real Estate Educational Programs and Courses of Study | | | | | | |
| Subchapter H - License Requirements | | | | | | |
| Subchapter I - Examinations | | | | | | |
| Subchapter J - License Renewal | | | | | | |
| Subchapter K - Certificate Requirements | | | | | | |

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| Texas Real Estate License Act (cont'd) Suggested Ucersling as a broker or salesperson Unitions.) Subchapter L - Practice by License Holder | | | | | FOR TREC USE ONLY | | |
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| Litersing as a braker or salesperson Unit[min.] On Page # Included included Comments Subchapter L. Practice by Litense Holder | | Length of | | | Not | | |
| Subchapter M - Real Estate Recovery Trust Account | Licensing as a broker or salesperson | Unit(min.) | On Page # | included | included | Comments | |
| Subchapter N - Prohibited Practices and Disciplinary Proceedings | Subchapter L - Practice by License Holder | | | | | | |
| Subchapter 0 - Administrative Penalty | Subchapter M - Real Estate Recovery Trust Account | | | | | | |
| Subchapter P - Other Penalties and Enforcement Provisions | Subchapter N - Prohibited Practices and Disciplinary Proceedir | ngs | | | | | |
| Subchapter Q - General Provisions Relating to Liability Issues | Subchapter O - Administrative Penalty | | | | | | |
| Professional Organizations 20 | Subchapter P - Other Penalties and Enforcement Provisions | | | | | | |
| Real Estate - The Business of Value 30 | Subchapter Q - General Provisions Relating to Liability Issues | | | | | | |
| The Purpose of Licensing Laws - What a License Holder 30 | Professional Organizations | 20 | | | | | |
| Can and Cannot Do The Texas Real Estate Commission & Licensing Requirements 20 SUBTOTAL 250 Real Estate Brokerage and Law of Agency The Law of Agency Agency Positions and Disclosure 25 Brokerage & Nature of the Brokerage Business 60 Fiduciary Duties 30 Texas Deceptive Trade Practices - Consumer Protection Act 50 SUBTOTAL 195 Fair Housing Laws Federal, state & local fair housing laws Equal Opportunity in Housing Texas Fair Housing Laws Housing Discrimination 30 Housing Credit Discrimination 30 Community Reinvestment 30 Broperty Management Licensing as a broker or salesperson; Ethics of practice as a license holder Property Management Management Considerations 40 The Management Profession | Real Estate - The Business of Value | 30 | | | | | |
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| Federal, state & local fair housing laws 50 | SUBTOTAL | . 195 | | | | | |
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| Management Considerations 40 Image: Consideration of the second | | se holder | | | | | |
| The Management Profession 30 | Property Management | 50 | | | | | |
| | Management Considerations | 40 | | | | | |
| SUBTOTAL 120 | The Management Profession | 30 | | | | | |
| | SUBTOTAL | 120 | | | | | |